

ISLAND WIDE BROADBAND NETWORK
JULY 27, 2020 FINANCIAL TOWN MEETING
EXAMPLES OF SUBSCRIBER SERVICE & PRICING CHOICES

The following examples are meant to be illustrative of some of the service choices subscribers will have and the associated pricing of each.

B A S I C	Example 1: 25 Mbps / 25 Mbps (Best Effort)			<u>What can I do with 25/25 Internet?</u>
	Package	Internet Only Monthly	with Phone Monthly	<ul style="list-style-type: none"> · Web Browsing & Email · Education Courses · Friends & Relatives (Skype, Zoom) · In-Home Telemedicine · e-Commerce · News & Information · Stream HD (1080p) Video: 1–2 concurrent devices – no buffering!
	Internet 25/25	\$ 24.95	\$ 24.95	
	Telephone		\$ 19.95	
	TNS Operation & Maintenance	\$ 32.00	\$ 32.00	
	Installation ¹	\$ 0.00	\$ 0.00	
TOTAL	\$ 57.95	\$ 76.90		

M O D E R A T E	Example 2: 50 Mbps / 50 Mbps (Best Effort)			<u>What can I do with 50/50 Internet?</u>
	Package	Internet Only Monthly	with Phone Monthly	<ul style="list-style-type: none"> · Everything included with 25/25 · Stream 4K Video: multiple (3-4) concurrent devices
	Internet 50/50	\$ 29.95	\$ 29.95	
	Telephone		\$ 19.95	
	TNS Operation & Maintenance	\$ 32.00	\$ 32.00	
	Installation ¹	\$ 0.00	\$ 0.00	
TOTAL	\$ 61.95	\$ 81.90		

H E A V Y	Example 3: 100 Mbps / 100 Mbps (Best Effort)			<u>What can I do with 100/100 Internet?</u>
	Package	Internet Only Monthly	with Phone Monthly	<ul style="list-style-type: none"> · Everything included with 50/50 · Stream 4K⁺ Video: 4⁺ concurrent devices · Multiple simultaneous devices/users · Work from home
	Internet 100/100	\$ 39.95	\$ 39.95	
	Telephone		\$ 19.95	
	TNS Operating & Maintenance	\$ 32.00	\$ 32.00	
	Installation ¹	\$ 0.00	\$ 0.00	
TOTAL	\$ 71.95	\$ 91.90		

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S E A S O N A L	Example 4: 25 Mbps / 25 Mbps (Best Effort)			<u>What can I do with 25/25 Internet?</u>	
	Package	Internet Only 4 Mo Season	with Phone 4 Mo Season		
	Internet 25/25	\$ 99.80	\$ 99.80		· Web Browsing & Email
	Telephone		\$ 79.80		· Education Courses
	TNS Operation & Maintenance	\$ 128.00	\$128.00		· Friends & Relatives (Skype, Zoom)
	Installation ¹	\$ 0.00	\$ 0.00		· In-Home Telemedicine
	Disconnect	\$ 0.00	\$ 0.00		· e-Commerce
	Reconnect	\$ 39.95	\$ 39.95		· News & Information
TOTAL	\$ 267.75	\$ 347.55	· Stream HD (1080p) Video: 1–2 concurrent devices – no buffering!		
MONTHLY	\$ 66.94	\$ 86.89			

H E A V I E R	Example 5: 100 Mbps / 100 Mbps (Guaranteed)			<u>What can I do with 100/100 (Guaranteed) Internet?</u>	
	Package	Internet Only Monthly ²	with Phone Monthly ²		
	Internet 100/100	\$ 100.00	\$ 100.00		· Everything included with 100/100 (Best Efforts)
	Telephone		\$ 19.95		· heavy and/or urgent data transfers
	TNS Operating & Maintenance	\$ 32.00	\$ 32.00		· critical business connectivity
	Installation ¹	\$ 0.00	\$ 0.00		
	TOTAL	\$ 132.00	\$ 151.95		

¹ The Town is proposing to waive Installation for initial subscribers.

² The 100/100 (Guaranteed) pricing listed is with a 2-year contract; month-to-month pricing is \$150.

Additional Notes:

- Telephone service may be purchased without Internet service for \$24.95 per month; please refer to the **Preliminary Service and Pricing Tiers** document for additional information.
- The costs of constructing the broadband network will be paid for through the tax base; please refer to the **Frequently Asked Questions (FAQs)** for additional information.